



# BUYER

## QUESTIONNAIRE

### GETTING STARTED WITH THE BASICS

NAME:

PHONE NUMBER:

E-MAIL:

NAME:

PHONE NUMBER:

E-MAIL:

Who is the primary contact? What is the best way to reach that individual?

What is prompting your move?

When do you need to be in your new home?

Are you pre-approved for a mortgage? What is your price range?

If we found a home today that meets all your needs and as many of your wants as possible, would you make an offer?

### LIFESTYLE

Who will be living with you in the home you purchase? Will anyone else be spending more than an occasional overnight (e.g., parents, etc.?)

Describe your lifestyle. What do you enjoy doing at home? Do you do a lot of entertaining? How do you spend your time on nights and weekends?

Does your home need to accommodate any special needs?

Do you have pets?



Do you have anything special that needs to be accommodated such as athletic equipment, fine art, large furniture, or a large collection?

When people come to your home, what do you want your home to say about you?

Is there anything we should know about your lifestyle we have not asked?

## **LOCATION**

Tell us about your ideal location.

What is your work address? What is your maximum commute time and distance?

Are specific school districts important?

Are you seeking a particular view (e.g., skyline, lake, mountains?)

What else is important about your location?

## **YOUR HOME WISHLIST**

General Structure/Exterior

Do you have a preference for when the house was built?

Would you like a move-in ready house, or would you be willing to do some work on it?

Do you want a swimming pool?

Are you looking for specific structures such as a shed or greenhouse?

What type of home are you looking for (e.g., single-family, condo, town house, etc.?)

Approximately what size house are you looking for (square footage?)

Do you have a preference on number of stories? Lot size?

What type of exterior siding would you consider?



Do you want a porch or deck?

What are you looking for in terms of garage (attached, carport, one-car/two-car?)

Any other exterior features important to you?

## **INTERIOR**

What kind of interior do you want your home to have (formal, casual, cozy, traditional, contemporary?)

What kind of floor plan do you prefer (open vs. walls between living spaces?)

Number of bedrooms \_\_\_\_\_

How will each of those bedrooms be used?

What are your preferences for the master bedroom?

Number of bathrooms \_\_\_\_\_

What are your needs for each of these bathrooms?

What features must your kitchen have (breakfast area, island, appliances, etc.)?

What finishes do you want (e.g., countertops, flooring, appliances)?

What are your general likes and dislikes when it comes to your kitchen?

Would you like the dining room to be a part of the kitchen configuration? What about the living room?

What size dining room table do you have/plan to buy?

Describe your general likes and dislikes for the living/family room?

Do you want a fireplace?

What size rooms do you have in mind?

What other rooms do you need or want (e.g., laundry/mud room, basement, office, etc.)?



What else must we know about the inside of the house you are looking for?

### **NEIGHBORHOOD SPECIFICS**

Areas you would enjoy:

Specific streets you like:

School districts you prefer:

Your favorite shops/conveniences:

Recreational facilities you enjoy:

Additional items to consider when selecting your target neighborhoods:

### **Summarize Your Dream Home!**

What are the top five things your home needs to have?

- 1.
- 2.
- 3.
- 4.
- 5.

Beyond those five things, what is something else you really want to have?

If you could have something else, what would that be?

If you had to pick one last thing to make this your dream home, what would that be?